ALONG THE VALUE CHAIN Machinery Producer JOBS IN THE WASTE MANAGEMENT SECTOR Women and youth from Mukuno sort waste, store it in a container for 7-10 days to JUST CLEAN IT & MARULA PROTEEN Machinery Professional (get organic fertilisér Maintainer Machinery (Staff Producer (Just Clean It) Engagement of local leaders Trucks Machinery Production Manager to sensitise the communities Maintainer Machinery Maintainer Demonstration gardens to show/ teach farmers about waste Production Staff (Just Clean It) about organic fertilisers Trucks Producer/ (Just Clean It) Supplier WITH WASTE Food- Processing Companies, **TRANSFORMER** e.g. Coffee Producers Waste Truck **Waste Sorters** (Just Clean It) Waste Municipal Landfill Truck Drivers CONVERT Restaurants, Markets **ORGANIC WASTE INTO FERTILISER** & ANIMAL Waste Pickers FEED SALE OF ORGANIC PACKING, STORAGE & FERTILISER & 0 **DELIVERY OF PRODUCTS** ORGANIC ANIMAL FEED SORTING THE WASTE TRANSPORTING WITH BLACK WASTE BY A TRUCK TO SOLDIER FLY LARVAE Packing **A SORTING** (Marula Proteen) Machinery Machinery STATION Producer Maintainer Sales Staff **ASTE COLLECTION Production Staff** Packing Producer Sale of baby **Production Manager** Production larvae to farmers Manager Packing Staff to produce Machinery & Equipment organic fertiliser themselves - other Production Solar energy facility Staff Truck Driver producer (Marula Proteen) Machinery & Equipment Producer Powered via Machinery solar energy Machinery & Equipment ?-Storage Staff (a) Maintainer

GREEN ENTERPRISE

FINANCE ACCELERATOR

adelphi



MARULA PROTEEN

35 EMPLOYEES, NOV 2022 13 JOBS CREATED 2021



Financial literacy Social Security Specialised trainings Trainings on gender equality and employments Health Insurance Vacation Meal allowances

AREAS OF JOB CREATION

Waste processing Rearing/harvesting larvea Larvea breeding Pocessing & selling products

EMPLOYEE BENEFITS

PSFU contracts 20% from

Salaries

Just Clean It

partnerships

Healthcare through

Protective equipments



"It is important to talk not only about farmers' incomes, but also about farmers' profits"

> - Philipp Straub Co-founder & CTO, Marula Proteen



-Allen Kyarisiima



"We expect to create many more job opportunities" CEO, Just Clean It



50% of benefits selling plastics to community Installing of collections boxes Every home has a fruit tree initiative Decongesting landfills



"Professionalism in the waste management sector is a new thing in Uganda. In the process the industry will be professionalised."

> -Martin Vicot Ssebuliba Coordination Manager, Just Clean It



FUTURE OUTLOOKS

Increasing production capacity, also involving farmers 3,000 youth farmers in 2023 80 jobs by increasing production capacities

CHALLENGES

Lack of equity for investement Affordable loans HR and hiring can be tricky Financial literacy of farmers



FUTURE OUTLOOKS

Engage youth to collect waste Selling fertiliser Demonstration gardens Create visibility, exhibit at events Install more rubbish containers in Kampala

CHALLENGES

Changing mindsets towards waste collection Collecting timely payments from clients Convincing clients to pay for garbage removal services Maintaining a good cash flow



JUST CLEAN IT

120 EMPLOYEES, NOV 2022 15 JOBS CREATED 2021